

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 123\1,238

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	46%	29%	12 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574
Hanjin	37%	42%	12 Days	\$192.00	\$7		3%		AI			18 KT	\$3,686
K Line	8%	5%	12 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
OOCL	4%	3%	14 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
Evergreen	2%	3%	23 Days	\$188.00	\$7		3%		AI			18 KT	\$3,612
Cho Yang	1%	3%	14 Days	\$169.00	\$7		3%		AI			18 KT	\$3,259
NYK Line	1%	2%	16 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
APL	0%	5%	18 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
Sea-Land	0%	2%	16 Days	\$183.00	\$7		3%		AI			18 KT	\$3,519
Yang Ming	0%	1%	16 Days	\$188.00	\$7		3%		AI			18 KT	\$3,612

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 90\773

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	74%	52%	15 Days	\$237.00	\$7				\$36			18 KT	\$5,040 ²
Evergreen	9%	10%	23 Days	\$241.00	\$7				AI			18 KT	\$4,464
Hyundai	7%	4%	26 Days	\$241.00	\$7				AI			18 KT	\$4,464 ²
Mitsui OSK	3%	3%	17 Days	\$204.00	\$7				AI			18 KT	\$3,798
K Line	2%	2%	16 Days	\$204.00	\$7				AI			18 KT	\$3,798
COSCO	1%	7%	26 Days	\$4,550 ¹	AI				AI			18 KT	\$4,550
Mexican Line	1%	7%	16 Days	\$263.00	\$7				\$46			18 KT	\$5,688
Cho Yang	1%	3%	19 Days	\$3,580 ¹	\$140 ¹				AI			18 KT	\$3,720
Yang Ming	1%	1%	16 Days	\$204.00	\$7				AI			18 KT	\$3,798
OOCL	1%	1%	16 Days	\$204.00	\$7				AI			18 KT	\$3,798

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 8\48

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	87%	83%	17 Days	\$5,600 ¹	AI		AI		AI				\$5,600 ²
Hanjin	13%	17%	18 Days										

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 5\134

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	81%	82%	27 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Evergreen	19%	1%	33 Days	\$240.00	\$7				AI			18 KT	\$4,446

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 45\413

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	52%	46%	19 Days	\$221.00	\$7		9%		AI			18 KT	\$4,462
K Line	20%	16%	14 Days	\$267.00	\$7		9%		AI			18 KT	\$5,365
Hanjin	16%	13%	17 Days	\$224.00	\$7		9%		AI			18 KT	\$4,521
OOCL	4%	2%	16 Days	\$267.00	\$7		9%		AI			18 KT	\$5,365
Sea-Land	2%	0%	15 Days	\$267.00	\$7		9%		AI			18 KT	\$5,365
Hapag-Lloyd	2%	0%	18 Days	\$267.00	\$7		9%		AI			18 KT	\$5,365
Mexican Line	2%	0%	20 Days	\$250.00	\$7		9%		AI			18 KT	\$5,031
NYK Line	1%	7%	14 Days ⁵	\$267.00	\$7		9%		AI			18 KT	\$5,365

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 6\33

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	73%	14%	21 Days	\$195.00	\$7				AI			13 KT	\$3,636 ²
Sea-Land	16%	20%	21 Days	\$247.00	\$7				\$46			18 KT	\$5,400
OOCL	9%	3%	18 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Hyundai	3%	0%	20 Days	\$243.00	\$7				AI			18 KT	\$4,500 ²
NYK Line	0%	23%	21 Days	\$247.00	\$7				\$46			18 KT	\$5,400

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 474\8,094

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	26%	11%	10 Days	\$183.00	\$7		47%		AI			18 KT	\$4,968
K Line	16%	19%	13 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
COSCO	12%	17%	14 Days	\$246.00	AI		AI		AI			18 KT	\$4,428 ²
Mitsui OSK	12%	7%	12 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Pacific Express	8%	6%	15 Days ⁵	\$4,005 ¹	AI		AI		AI				\$4,005 ²
Evergreen	6%	8%	16 Days	\$162.00	\$7		47%		AI			15 KT	\$4,413 ²
NYK Line	5%	5%	13 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Mexican Line	4%	16%	13 Days	\$166.00	\$7		47%		AI			18 KT	\$4,518
Maersk	3%	2%	11 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Sea-Land	3%	2%	11 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 1\17

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	70%	22 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Maersk	0%	12%	22 Days	\$247.00	\$7				\$46			18 KT	\$5,400
P&O Nedlloyd	0%	3%	28 Days	\$247.00	\$7				\$46			18 KT	\$5,400

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 3\34

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	42%	31%	20 Days	\$67.00	\$7	AI	10%						
COSCO	40%	15%	27 Days										
Cho Yang	40%	9%	23 Days	\$3,265 ¹	\$140 ¹		16%		AI			18 KT	\$3,927
OOCL	20%	1%	22 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111
Maersk	0%	30%	20 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111
Mitsui OSK	0%	16%	21 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 698\12,827

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Kline	17%	16%	10 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
COSCO	14%	17%	12 Days	\$246.00	AI		AI		AI			18 KT	\$4,428 ²
Mitsui OSK	13%	12%	11 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Mexican Line	10%	14%	10 Days	\$166.00	\$7		47%		AI			18 KT	\$4,518
Hanjin	10%	5%	11 Days	\$183.00	\$7		47%		AI			18 KT	\$4,968
Pacific Express	7%	6%	13 Days ⁵	\$4,005 ¹	AI		AI		AI				\$4,005 ²
APL	6%	7%	10 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
NYK Line	6%	6%	11 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571
Evergreen	5%	8%	15 Days	\$162.00	\$7		47%		AI			15 KT	\$4,413
OOCL	5%	2%	10 Days	\$168.00	\$7		47%		AI			18 KT	\$4,571

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: December 1996

Month\Year: 87\739

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	25%	35%	18 Days	\$237.00	\$7				\$36			18 KT	\$5,040 ²
Sea-Land	22%	3%	18 Days ³	\$204.00	\$7				AI			18 KT	\$3,798
Maersk	20%	4%	18 Days ³	\$204.00	\$7				AI			18 KT	\$3,798
Hyundai	9%	12%	13 Days	\$241.00	\$7				AI			18 KT	\$4,464 ²
COSCO	9%	8%	15 Days	\$4,550 ¹	AI				AI			18 KT	\$4,550
P&O Nedlloyd	7%	1%	14 Days	\$204.00	\$7				AI			18 KT	\$3,798
Evergreen	3%	13%	20 Days ³	\$241.00	\$7				AI			18 KT	\$4,464
Mitsui OSK	2%	10%	20 Days	\$204.00	\$7				AI			18 KT	\$3,798
K Line	2%	3%	13 Days	\$204.00	\$7				AI			18 KT	\$3,798

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.